SOC Code	SOC Title	Employment (1)	Average Hourly	Average Annual	Entry Hourly	Entry Annual	Experienced Hourly	Experienced Annual
13-0000	Business and Financial Operations Occupations	4,300	\$22.13	\$46,030	\$13.17	\$27,390	\$26.61	\$55,350
13-1022	Wholesale and Retail Buyers, Except Farm Products	N/A	\$16.61	\$34,540	\$11.79	\$24,520	\$19.02	\$39,550
13-1023	Purchasing Agents, Except Wholesale, Retail, and Farm Products	390	\$21.85	\$45,440	\$13.99	\$29,090	\$25.77	\$53,610
13-1031	Claims Adjusters, Examiners, and Investigators	70	\$22.95	\$47,740	\$12.94	\$26,920	\$27.95	\$58,140
13-1032	Insurance Appraisers, Auto Damage	N/A	\$17.89	\$37,210	\$15.85	\$32,970	\$18.91	\$39,330
13-1041	Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportati	190	\$22.84	\$47,520	\$16.11	\$33,510	\$26.21	\$54,520
13-1051	Cost Estimators	180	\$23.23	\$48,320	\$16.48	\$34,270	\$26.61	\$55,340
13-1061	Emergency Management Specialists	10	\$20.69	\$43,040	\$12.19	\$25,360	\$24.95	\$51,890
13-1071	Employment, Recruitment, and Placement Specialists	150	\$15.55	\$32,330	\$11.20	\$23,310	\$17.72	\$36,850
13-1072	Compensation, Benefits, and Job Analysis Specialists	30	\$17.93	\$37,290	\$12.54	\$26,070	\$20.62	\$42,900
13-1073	Training and Development Specialists	500	\$21.24	\$44,180	\$15.82	\$32,900	\$23.95	\$49,820
13-1079	Human Resources, Training, and Labor Relations Specialists, All Other	40	\$24.35	\$50,650	\$14.18	\$29,490	\$29.44	\$61,230
13-1081	Logisticians	10	\$19.94	\$41,470	\$11.59	\$24,100	\$24.12	\$50,160
13-1111	Management Analysts	190	\$27.47	\$57,130	\$17.80	\$37,030	\$32.30	\$67,180
13-1121	Meeting and Convention Planners	80	\$13.79	\$28,690	\$7.71	\$16,030	\$16.84	\$35,020
13-1199	Business Operations Specialists, All Other	770	\$25.54	\$53,120	\$16.52	\$34,370	\$30.05	\$62,500
13-2011	Accountants and Auditors	520	\$24.49	\$50,930	\$14.44	\$30,040	\$29.51	\$61,370
13-2021	Appraisers and Assessors of Real Estate	110	\$24.20	\$50,330	\$16.43	\$34,170	\$28.09	\$58,420
13-2031	Budget Analysts	80	\$25.30	\$52,630	\$18.68	\$38,840	\$28.62	\$59,520
13-2041	Credit Analysts	40	\$22.20	\$46,170	\$12.10	\$25,180	\$27.24	\$56,660
13-2051	Financial Analysts	30	\$32.84	\$68,310	\$19.43	\$40,420	\$39.54	\$82,250
13-2052	Personal Financial Advisors	N/A	\$22.11	\$45,990	\$16.87	\$35,090	\$24.73	\$51,440

SOC Code	SOC Title	Employment (1)	Average Hourly	Average Annual	Entry Hourly	Entry Annual	Experienced Hourly	Experienced Annual
13-2072	Loan Officers	350	\$16.31	\$33,930	\$8.57	\$17,830	\$20.18	\$41,980
13-2081	Tax Examiners, Collectors, and Revenue Agents	110	\$17.43	\$36,260	\$8.53	\$17,730	\$21.88	\$45,520
13-2082	Tax Preparers	100	\$14.92	\$31,030	\$7.61	\$15,830	\$18.57	\$38,630
13-2099	Financial Specialists, All Other	60	\$22.58	\$46,960	\$15.19	\$31,590	\$26.27	\$54,650

## Footnotes for November 2004 Occupational Employment and Wage estimates

- (1) = Estimates for detailed occupations do not sum to the totals because the totals include occupations not shown separately. Estimates do not include self-employed workers.
- (N/A) = Estimates not available.
- SOC = Standard Occupational Classification